

We claim:

1. A system comprising:

a purchaser terminal;

a vendor terminal;

a processor coupled to said purchaser terminal and to said vendor terminal via Internet,

wherein said processor is configured to receive a bid from said vendor terminal, said bid comprising a plurality of bid sections, and to automatically transmit via e-mail said bid sections to predetermined users of said purchaser terminal.

2. The system according to claim 1, wherein each one of said plurality of bid sections correspond to one of a plurality of sections of a request-for-proposal generated by a user of said purchaser terminal.

3. The system according to claim 2, wherein said predetermined users of said purchaser terminals correspond to RFP team members that created said RFP sections.

4. The system according to claim 3, wherein said processor further comprises a negotiation module which is configured to display to users of said purchaser terminal and said vendor terminal offer and counteroffer information.

5. The system according to claim 4, wherein said processor further comprises a template manager module which is configured to provide a purchase order template.

6. The system according to claim 5, wherein said processor is configured to automatically populate said purchase order template with information from said RFP sections.

7. The system according to claim 6, wherein said processor is further configured to automatically populate said purchase order template with information from said negotiation module.

8. The system according to claim 1, wherein said processor is further configured to calculate transaction fees corresponding to the value of a purchase order.

9. The system according to claim 5, wherein said template manager module is further configured to provide an invoice template.

10. The system according to claim 9, wherein said processor is configured to automatically populate said invoice template with information from said RFP sections and from said negotiation module.

11. A method for analyzing a proposal received in response to a request-for-proposal, said method comprising the steps of:

receiving at a processor said proposal generated at a vendor terminal, wherein said vendor terminal is coupled to said processor via Internet, and wherein said proposal comprises a plurality of proposal sections; and

by said processor, automatically transmitting via e-mail each one of said plurality of

proposal sections to predetermined users of a purchaser terminal, said purchaser terminal coupled to said processor via Internet.

12. The method according to claim 11, wherein each one of said plurality of bid sections correspond to one of a plurality of sections of a request-for-proposal generated by a user of said purchaser terminal.

13. The method according to claim 12, wherein said transmitting step further comprises transmitting said plurality of bid sections to RFP team members that created said RFP sections.

14. The method according to claim 13, further comprising the step of displaying, via a negotiation module, offer and counteroffer information to users of said purchaser terminal and said vendor terminal.

15. The method according to claim 14, further comprising the step of providing, via a template manager module, a purchase order template.

16. The method according to claim 15, further comprising the step of said processor automatically populating said purchase order template with information from said RFP sections.

17. The method according to claim 16, further comprising the step of said processor automatically populating said purchase order template with information from said negotiation

module.

18. The method according to claim 11, further comprising the step of calculating transaction fees corresponding to a value of a purchase order.

19. The method according to claim 15, further comprising the step of providing, via a template manager module, an invoice template.

20. The method according to claim 19, further comprising the step of said processor automatically populating said invoice template with information from said RFP sections and from said negotiation module.